



Multi-Modal & Door to Door Project Cargo Forwarding

For a Leading HVAC Equipment & Chiller
Systems Manufacturer

Key Services

- › Project Management
- › Pallet in - case/box out
- › Warehousing and distribution
- › Kitting
- › Pick and pack logistics
- › Truckload freight transportation
- › Reverse logistics
- › Tech repairs
- › E-waste
- › Parcel shipping via FedEx and USPS

The Challenge

As a world leader in air conditioning systems, services, and performance, this HVAC supply company provides customers with innovative solutions that optimize indoor environments through a broad portfolio of energy-efficient temperature controls, parts, and advanced tools for homes and commercial buildings.

For one of its recent projects, the HVAC supply company needed an agile, global logistics partner to help coordinate and manage equipment transports from various domestic and international vendors, including NXTPoint Logistics' consolidation warehouse in La Mirada, CA, to airbases in Korea and Japan.

Throughout the journey of replacing existing HVAC systems installed in the commercial areas of each airbase, NXTPoint Logistics faced challenges such as transporting oversized equipment across different small villages, temporarily dismantling walking bridges, obtaining permits and licenses, and handling returns of uninstalled equipment and tools back to the sender.



Fast Facts

2+ YEAR
period

DELIVERY OF HVAC
systems to various ports in
Japan and Korea testing site

The Solution

Having access to a diverse menu of flexible logistics services and a global network, NXTPoint Logistics crafted a comprehensive supply chain management solution to transport the equipment and tools from multiple locations to various remote international ports. Services, such as in-house shipbroking, air charters, in-gauge, and out-of-gauge air and ocean shipping, were enlisted to successfully transport cargo to Asia Pacific regions.

NXTPoint Logistics' award-winning technology provided vendors visibility into ship schedules of chartered vessels and aircrafts, customs regulations, and road survey teams. The project was a multi-stage process involving a dedicated logistics team that simultaneously loaded and offloaded equipment while awaiting incoming shipments at another port.

The Results

With the help of NXTPoint Logistics' universal resources and expert global logistics team, air and ocean freight containers were successfully delivered to Japanese and Korean ports, surpassing extreme weather, and completing the project ahead of the winter holiday season.

Following a successful two-year project, NXTPoint Logistics earned a continued partnership with the HVAC supply company, providing transportation and logistics for equipment replacements and upgrades across Southeast Asia, the Americas, and Africa.